

Background

The customer repairs hydraulic equipment that is used in Pulp and Paper as well as Coal Mines. After they repair the part (pump, valve cylinder, motor) they test it on their test bench.

Our Distributor (HPS) had this customer as a target for the TCM. We hooked up the TCM to their test stand and found their Oil to have an ISO code of 24/22/20.

After seeing how bad his oil was the customer placed an order for the TCM as well as ordered some filter elements for the test stand.

Schroeder Regional Sales Manager: Rob Murad

Customer	Lineco Hydraulics
Type of Machinery	Test Stand
Reservoir Capacity	200 Gallons
Operating Fluid	AW46
Schroeder Product	TCM Particle Counter
Customer Problem	Must supply clean components to customers
Solution	Before the TCM, they did not have a way to determine how clean the oil was that they were using to test in test stand.

