

Background

OEM customer was using a competitor's product and became dissatisfied with the performance of the unit, thus, purchased a TCM unit for test & evaluation; initial unit performed meet or exceeded expectations.

They will standardize on our TCM for use on the filter carts, dehydrators and flushing skids they manufacture in two (2) versions for future production needs.

Projected usage, based current, annual production of carts, dehydrators and skids will be 20-24 units per year; may also consider future purchases of the Smart Kit package to retrofit existing carts already in use.

Customer	Oil Filtration Systems (OFS), Boerne, TX
Type of Machinery	Filter Carts, Flushing Skids; Dehydrators
Reservoir Capacity	N/A
Operating Fluid	Various grades, hydraulic and lube.
Schroeder Product	TCM-D-H-A, TCM-D-E-A
Customer Problem	Using Hiac PM 4000 series not producing consistent, reliable results; cost prohibitive.

